From: Steve Mitchell on behalf of Sent: Saturday, July 17, 2010 1:35 AM To: Subject: FW: Meetings for the week of July 19 Attachments: image001.jpg From: Chris Gronet Sent: Thursday, July 15, 2010 7:55 PM To: Steve Mitchell Subject: RE: Meetings for the week of July 19 Tried your cell earlier. Yes, lots of catch up. Meeting with GSA is now set for next Wed. will attend. I am hosting some French dignitaries on the same day. We have 4 sales VPs in training on Monday (including We have good candidates coming in for 2 more segment leads (REITs, GH) assuming continues with Utilities. I spoke with this afternoon. He is still thinking things over and plans to talk to n the morning. was in again today to meet with saland and likes him, believes he is a strategic thinker, but wonders if he can execute a strategy. Two references came back "average". So we will continue a worldwide search have searches going for Proj Dev and Proj Finance leads. Chris Gronet CEO Solvndra, Inc. 47700 Kato Road Fremont, CA 94538 USA From: Steve Mitchell Sent: Thursday, July 15, 2010 1:01 PM To: Chris Gronet Subject: RE: Meetings for the week of July 19 He better be! How on earth have we not been a part of these projects from the beginning? Lots of catch up to do here. Let's get all over it. From: Chris Gronet Sent: Thursday, July 15, 2010 2:49 PM To: Steve Mitchell

Subject: FW: Meetings for the week of July 19

FYI below. 260 green projects in process for U.S. gov't buildings.

Jonathan Silver is trying to help. our VP Gov't Procurement, started last week, and I think he will be a star. Chris Gronet CEO Solyndra, Inc. 47700 Kato Road Fremont, CA 94538 USA From: Silver, Jonathan Sent: Thursday, July 15, 2010 7:23 AM To: @gsa.gov'; Chris Gronet @gsa.gov; Cc: @gsa.gov; @gsa.gov; Subject: RE: Meetings for the week of July 19 Thanks for your note. You and your team are doing amazing things! I am copying Chris Gronet here. Chris is the CEO of Solyndra and I know your two teams will have a lot to discuss. Best. Jonathan Jonathan Silver **Executive Director** Loan Programs **US Department of Energy** 1000 Independence Avenue, S.W. Washington, DC 20585 Phone: email: @gsa.gov [mailto: @gsa.gov] Sent: Thursday, July 15, 2010 10:20 AM To: Silver, Jonathan Cc: @gsa.gov; @gsa.gov; @gsa.gov; Subject: Re: Meetings for the week of July 19 Jonathan: nice to hear from you. I'd heard you were at DOE.

We're installing a lot of solar, not to mention green roofs, efficient heating and cooling, etc. You probably know we got \$5.5B in Recovery Act funds mostly to upgrade and green our buildings; we have about 260 projects going.

Would be better for these people to meet our hands-on green project management people. I'll try to arrange. Can you

give me a point of contact for the Solyndra people and we'll contact them directly,



07/14/2010 03:44 PM



Subject Meetings for the weak of July 19

Hope this finds you well.

As you may know, I am running the loan programs at the Department of Energy. We are responsible for the government's investments in all forms of clean energy: wind, solar, nuclear and the like. Very interesting.

One of our loan guarantee recipients is a company called Solyndra. They received a \$500 million loan guarantee from us to build a state of the art manufacturing plant in California. Solvndra makes an advanced solar roof top array for large commercial facilities and is now installed in locations all over the United states and Europe.

Members of management will be in DC next week and would like to come talk with you about government buildings. Would you be willing to meet briefly with them? More on them below.

i would personally appreciate it.

Many thanks, Jonathan

Jonathan Silver **Executive Director** Loan Programs US Department of Energy 1000 Independence Avenue, S.W. Washington, DC 20585 Phone: email:

Senior Vice President, Corporate Development and General Counsel, and Director of Government Relations at Solyndra would like to meet with you on July 21 or 22 to discuss policies that will increase government and military deployment of US-made solar panels. Solyndra manufactures 100% of its solar panels at its Fremont, California headquarters. Solyndra has one factory nearing full production, and received a \$535 million loan guarantee from the Energy Department to build a second factory in Fremont. That factory will produce 250 megawatts of solar panels per year, and will begin producing panels later this year. Solyndra currently employs 1000 people in Fremont; through its US-centered supply chain it draws materials from businesses in 20 states, creating hundreds of jobs throughout the country. Its second factory will create an additional 1000 jobs in Fremont and with its US suppliers. Solyndra's solar panels are comprised of a series of cylindrical glass tubes. They are ideal for low-load, large, flat roofs and perform optimally with a cool-roof, white roof membrane. Solyndra is one of the very few solar panel manufacturers reaching large-scale production in the US. The company would like to work with you to promote policies that increase the use of solar energy technology throughout the government, and especially within the military, as a key driver to grow a domestic solar panel market for US manufacturers. Specific policy objectives would include extending Buy American Act requirements to energy supply contracts pursuant to power purchase agreements, and replicating the significant green building and solar requirements in place for new Marine Corp construction throughout the military.