

Steve

From: Chris Gronet [REDACTED]
Sent: Thursday, October 01, 2009 11:31 PM
To: Steve Mitchell
Subject: Fab 3 and NYTimes.com: Solar Panel Tariff May Further Strain U.S.-China Trade

Hi Steve,

Attached FYI.

The Bank of Washington continues to help us!

[REDACTED] and I talked about the following for Fab 3 in the U.S. (the "Tulsa" package):

1. State and local incentives (grants, subsidies, land, taxes, labor, training, utilities, fee and permit waivers, etc.)
2. 1705 DOE Loan (or bank guarantee)
3. DOE 30% manufacturing equipment tax credits
4. Continue to leverage ExIm for foreign projects because of high U.S.-content (this is a huge advantage for us...we will be the largest U.S.-content solar panel manufacturer in the world very soon)

We think it makes sense to do a study, put together a book, and present it as part of the 1705 application. 1705 implementation is on hold for now as they figure out some issues, but it is coming soon.

Target is to have LOI or framework documents complete by mid-2010.

[REDACTED] and [REDACTED] are visiting after the board meeting on Oct. 22 to discuss the Fab 3 option in Abu-Dhabi.

Appreciate your thoughts/feedback.

Chris Gronet

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From: emailthis@ms3.lga2.nytimes.com [mailto:emailthis@ms3.lga2.nytimes.com] On Behalf Of [REDACTED]
Sent: Thursday, October 01, 2009 9:12 PM
To: Chris Gronet
Subject: NYTimes.com: Solar Panel Tariff May Further Strain U.S.-China Trade

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Message from sender:
Chinese panels imported into the U.S. now need to pay a 2.5% duty... John Scott

BUSINESS / GLOBAL BUSINESS | October 01, 2009
Solar Panel Tariff May Further Strain U.S.-China Trade
<<http://www.nytimes.com/2009/10/01/business/global/01tariff.html?emc=eta1>>
By KEITH BRADSHER
New tariffs on solar panels imported to the United States come as panel manufacturers are losing money, in part because of fierce competition from China.

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